

## QUESTIONS AND ANSWERS

### Q. What is the livestock auction?

- A. The 4-H livestock auction is the culmination of many 4-H youths' project efforts. This is the time when animals they've cared for are sold to the public. It is the final step in their livestock project where the educational marketing aspects come to life.

### Q. Why should I purchase an animal from this livestock auction?

- A. You will receive personal satisfaction through:
1. Helping promote 4-H Youth "Learn by Doing" programs.
  2. Obtain meat for your freezer, if you so desire.
  3. Free advertising you will receive as a buyer in various papers, at the fair and on next year's promotions.
  4. Tax deduction.
  5. Extra efforts the youth go through to provide the high quality meals that are drug free.

### Q. What type of market animals will be sold?

- A. Hogs, beef, lambs, goats, Grand & Reserve Champions (poultry & rabbits).

### Q. As a potential buyer, should I plan to arrive early?

- A. It's a good idea to arrive early to view the sale animals and talk to the 4-H youth. Livestock sale flyers will be available at and before the sale in the barn.

### Q. What is the registration procedure?

- A. Registration begins at 2:00 PM at Barn #15. You will need to provide your name, address, phone number and driver's license. You will then receive a buyers' number. This card needs to be shown to the auctioneer when a purchase is made. The auction begins promptly at 4:00 PM. The seats fill quickly.

### Q. Can more than one person purchase the same animal?

- A. Yes, but make sure you provide all the names, addresses & phone numbers to the clerk. This allows for proper billing and recognition.

### Q. How do I bid?

- A. When the animal you would like to purchase is in the ring and at a price you desire, signal the auctioneer by raising your buyer card. If you receive the final bid, hold up your buyer card so that your name can be announced & recorded. ALL SALES ARE FINAL.

### Q. So, I've bought an animal...now what?

- A. Report to the clerks as soon as possible. At the clerk areas you will need to:
1. Indicate whether you'd like the animal processed for your personal use or resold at a livestock yard.
  2. Indicate your choice of processor or livestock yard.
  3. Pay for the purchase by check or cash.

### Q. How do I transport the animal to the processing plant or livestock yard?

- A. Free trucking is provided for all animals. They are usually transported the Sunday after the auction.

### Q. If I decide to have my animal processed, what do I do?

- A. Make sure the clerk is aware of your processing plant choices. You need to contact the processor on the Monday after the auction with instruction on how you want your cutting, wrapping & smoking, etc. done. Make the necessary arrangements to pick up your packaged meat from the processor as soon as it is ready. You pay for the slaughter, cutting, wrapping, smoking, etc. to the processor.

### Q. Can I buy a live animal and not keep it?

- A. Yes, you can sell it at a local livestock yard. Trucking reselling will be handled for you. You will receive a check in the mail from the livestock yard, less a market fee.

### Q. Can I buy a live animal and keep it?

- A. Yes, you will need to pick up the animal the day and time that specie is released from the fair.

### Q. What are my costs compared to the market price?

- A. 4-H youth receive a premium price in recognition of the extra work they put into their project animals. The premium price or the amount you pay over the current market price varies according to the animal you buy & its weight, quality & price. The price you pay over market is tax deductible. Please contact your tax consultant.

### Q. What is live weight vs hanging weight and what kind of yield can I expect?

- A. Live weight is the weight as is. Hanging weight or carcass weight is the weight of the slaughtered animal as it hangs from the rail. At this stage the hide & viscera have been removed. The animal is then taken down and cut into saleable meat. The following are examples of average yields.

1,000lb. steer=615lb.carcass=432lbs. of saleable meat

210lb. hog=150lb. carcass=120 lbs. of saleable meat

115lb. lamb=57lb. carcass=43lbs. saleable meat



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